

Contracts Services

Contracts Protect Profitability and Reduce Risk of Failure

The well-drafted contract is a composite of many provisions, dealing with an enormous variety of issues, some more important than others. Any contract is not just a compilation of its provisions, but the reflection of a number of functional and business decisions. During negotiations, your standard provisions need to be informatively adjusted to the circumstances of your individual transaction (e.g., different beginning-of-negotiations provisions should be used if you are buyer or seller).

A poorly drafted contract can expose your company to large damages from a disgruntled customer or prevent you from receiving the desired quality of product or services you thought you were getting from your vendor. Often, the result is not a lawsuit but a severely diminished business result. The greater the opportunity or risk of failure from your contract, the more important it is to have great legal advice (and perhaps also an advanced contracting system).

How to Improve Your Contracts Results

CorpLaw can provide advice on any contract issues faced by your company – whether it is one negotiation or creating a system for you. We can review and revise your contracts procedures to meet current standards or create contracts policies for you. Our business lawyers understand the need to be practical so that the contracts get signed. We will not unnecessarily

impair your negotiations. We will explain your risk in terms of probability of occurrence and financial amount. Then, you can make an informed business judgment for contract legal questions just like you do for non-legal decisions.

CorpLaw's lawyers have reviewed and revised thousands of contracts – about every conceivable contract type. Each of our lawyers has at least twenty years experience in this area. We understand that the contract is not an end in itself – it is a tool to achieve profitability and secure relationships with customers and suppliers. Ask us to describe our experience and these contract types to you.

We are available for the following contracts work:

- Review and negotiate contracts
- Audit your contract system
- Draft contracts procedures
- Create standard clauses
- Draft a contracts manual
- Consult on your contracts system
- Create standard negotiating positions, from beginning positions to “no-less-than” positions
- Conduct training seminars for contract or procurement personnel
- Review bid response systems

Results

You will have a portfolio of more uniform contracts with fewer financially risky exceptions to your policies.

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For more information contact us at:

**firm@corplaw.com; or
847.784.1300**

**We can be found on the web
at www.corplaw.com**

**CorpLaw Associates LLC
Suite 150
400 Central Avenue
Northfield, Illinois 60093**

Summary of Types of Contracts Negotiated and Drafted

- Acquisition and Divestiture Agreements
- ADR (Alternative Dispute Resolution)
- Advertising Agreements
- Agency Agreements
- Alliance Agreements
- Bid Responses
- Buy-Sell Shareholder Agreements
- Collective Bargaining Agreements
- Computer Caching Agreements
- Confidentiality Agreements
- Consulting Agreements
- Covenants Not To Compete
- Dealers and Distribution Agreements
- Development Agreements
- Endorsement Agreements
- Engineering Agreements
- Employee Agreements
- Employment Separation Agreements
- Environmental
- Financial
- Government Contracting
- Indemnity Agreements
- Independent Contractor's Agreements
- Information Technology (IT) Agreements
- Joint Venture Agreements
- Lending Agreements
- Licenses
- Litigation Agreements
- Management Consulting Agreements
- Management Services Agreements
- Marketing and Promotion Agreements
- Merger Agreements
- Non-Disclosure Agreements
- Partnership Agreements
- Patent Licenses
- Product Agreements
- Product Promotion Agreements
- Production Agreements
- Professional Services Agreements
- Real Estate Agreements
- Referral Agreements
- Releases
- Reseller Agreements
- RFP's and Responses
- Sales Agreements
- Sales Representative's Agreements
- Securities Transfer Agreements
- Service Level Agreements
- Services Agreements
- Settlement Agreements
- Shareholder Agreements
- Software Acquisition/Licensing Agreements
- Software Support and Maintenance Agreements
- Settlement Agreements
- Supply Agreements
- Sweepstakes Agreements
- Technology Agreements
- Trade Secrets Agreements
- Trademark Licenses
- Vendor Agreements
- VPN Services Agreements
- Web Site Hosting Agreements
- Web Site Services Agreements

About CorpLaw Associates LLC

CorpLaw Associates LLC is a law firm of experienced business attorneys who deeply understand their clients' businesses and who use best practices to achieve their clients' business goals. The firm provides full support for businesses. For clients who need on-site legal help, CorpLaw is one of only a few firms that specializes in this model. Our mailing address is CorpLaw Associates LLC, 400 Central Avenue, Suite 150, Northfield, Illinois 60093. We can be contacted at 847.784.1300 or at firm@corplaw.com. Our web address is www.corplaw.com.