

# On-Site Counsel<sup>SM</sup> Services

## An Innovative Legal System

Our attorneys can work at your place of business. We offer this special service to give progressive, successful companies a virtual Law Department. This is like having an "in-house" attorney, except on an independent contractor basis.

We will get to know your business thoroughly and this will create better results. We are your law firm on-site and will be highly dedicated to your needs. If you have steady, recurring legal needs, this service may be for you.

This elite service will lessen your overall legal costs (OLC) and give you better results and control at the same time. You get the lawyer you need at a better value than a large law firm, and he or she comes on-site! Imagine walking down the hall and getting immediate legal help.

Having an in-house attorney is the best way for companies to receive legal services. You will notice the difference in results and services.

### Credentials and Experience

All our attorneys have over 20 years of business legal experience. Some have been General Counsel for public *Fortune 500* companies and have started law departments for public companies. Our attorneys are highly experienced in a broad number of legal areas.

We also provide ordinary law firm representation and have represented public and private companies around the world.

### Get a Competitive Edge

This provides you with cost-effective legal support similar to America's largest companies. However, up until now, small and mid-size companies could not finance this dedicated, on-site legal support.

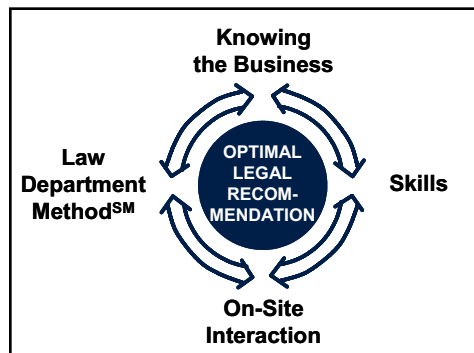
### How it Works

We work from your offices on a regularly agreed schedule (e.g., once per week). You pay only for the services you use. We provide everything but the office space. This service gives you expert inside counsel representation, but without the high fixed cost.

### Law Department Method<sup>SM</sup>

Our service is based upon the *Law Department Method*. The *Law Department Method* is a compilation of unique, advantageous ways that law department lawyers provide services to their companies. But, we provide this kind of service to private practice clients.

We feel this model is the optimal way to provide legal services to every company.



### Business Knowledge

By coming on-site, we will clearly know your business, products and services, industry, strategies, competitors, goals, and financial issues. This knowledge is critical to providing the best legal and business recommendations.

### Who Can Benefit?

If you have significant outside legal fees, you may benefit from our service. Growing companies and companies with Law Department staffing shortages have also benefited from our services.

*"Their business experience translates into a rewarding client benefit... CorpLaw [has] become intimately involved in Océ's business operations, resulting in added value. This value is very difficult to achieve with an outside law firm... For the most part, law firm attorneys will not be able to provide similar levels of client knowledge and will cost much more."*

*- Michael A. Scordino, Esq.  
Senior VP, General Counsel, and Secretary  
Océ North America, Inc.*

### Results

Our clients have received these benefits:

1. Legal fees slashed by 67%
2. Response time cut in half
3. Reduced risk
4. Greater control

*For more information contact us at:*

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847.784.1300  
web at www.corplaw.com

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Northfield, Illinois 60093

**Differences with Other Methods**

This service is unmatched in the marketplace. You will have a law firm lawyer on-site. This attorney is not a solo practitioner. The attorney is part of a team so you can get the benefit of other thinking for a particularly difficult problem. Our firm specializes in the unique ways of providing this service. As a pioneer of this service, CorpLaw is helping forge the standards for this unique offering.

***We provide the best of both worlds – the outside expert who has the knowledge of an insider***

An in-house attorney is passionate about solving client problems, creating legal recommendations which optimally achieve company goals, and providing excellent service – all at a lower cost than an outside provider. Having lower costs and better control is the same reason companies develop any staff function.

**Is This Right for Your Company?**

CorpLaw Associates LLC can help you assess whether your company will benefit from our services. We will assess all the ways in which you receive legal services and compare those services to what you need. We will review your past legal issues and costs and obtain the information necessary to make a recommendation to you.

We welcome the opportunity to discuss how CorpLaw Associates LLC can offer your business the extra advantages of our On-Site Counsel or Project Services.

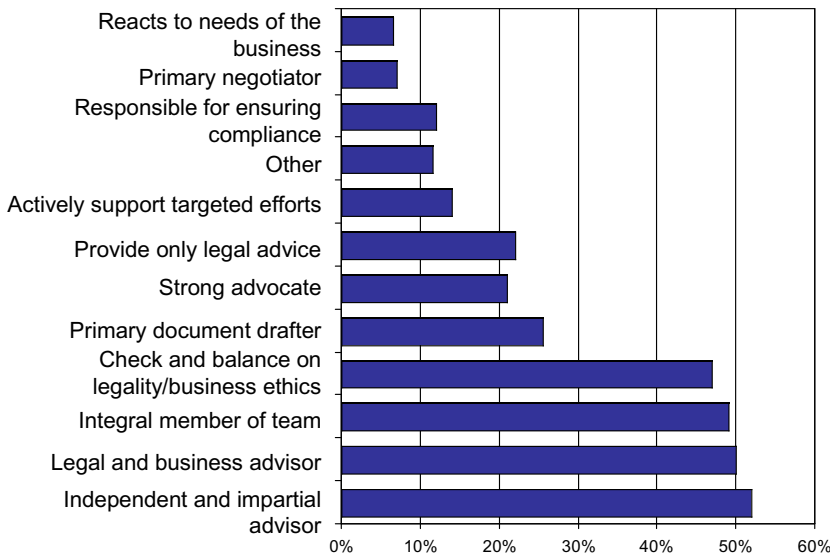
Cordially,

*Charles B. Brown*

Charles B. Brown  
Principal

**In-House Clients Were Asked ...**

**What do you believe is the proper role for a law department lawyer to play in advising its client?**



Source: Rees W. Morrison, Law Department Benchmarks: Myths, Metrics, and Management (Glasser LegalWorks, 2nd Ed. 2001)

**Value of In-House Counsel**

| Benefits of In-House Counsel        | Added Value                 |
|-------------------------------------|-----------------------------|
| Knowledge of the business           | 20% to 25%                  |
| Lower cost                          | Most often 40% to 50% lower |
| Early intervention/preventative law | Conservatively 10% to 15%   |

***“There are huge advantages to having [attorneys on-site] ... who can identify problems before they become crises.”***  
***– Ward Bower, Altman Weil, Inc., Legal Industry Consulting Firm***

**About CorpLaw Associates LLC**

CorpLaw Associates LLC is a law firm of experienced business attorneys who deeply understand their clients' businesses and who use best practices to achieve their clients' business goals. The firm provides full support for businesses. For clients who need on-site legal help, CorpLaw is one of only a few firms that specialize in this model. Their mailing address is CorpLaw Associates LLC, 400 Central Avenue, Suite 150, Northfield, Illinois 60093. They can be contacted at 847.784.1300 or at firm@corplaw.com. Their web address is www.corplaw.com.